

# SINESS





**OBJECTIVES** 

To thank someone for a visit 訪問に対して例を言う

To follow up on a meeting 会議の内容に補足する

To offer further support さらなるサポートを申し出る

#### EXERCISE 1

Read the following article aloud.

次の記事を声に出して読みましょう。

To: Vance Fong

From: Shelley Windward

Subject: Follow-up on May 30 meeting

Date: June 1

Hi Vance,

#### Thanks again for stopping by my office last week.

I hope you found the visit worthwhile. I thought we made a lot of progress on the June 25 conference planning.

#### I just want to follow up on a few points raised in our meeting.

First, regarding the caterers, it seems

they can provide coffee and snacks during the afternoon break, too.

The price is reasonable, at \$4.50 per attendee.

Second, regarding the transportation to and from the hotel, we can arrange a shuttle bus to make two trips in the morning and three in the afternoon/evening for a total cost of \$375. That's a bit more than your budget, but it's less than you would pay to have everyone travel by taxi. So, what do you think? Please get back to me on this a.s.a.p.

Please don't hesitate to contact me if you need anything else.

Yours,

Shelley Windward **Event Coordinator** 



### EXERCISE 2

Fill in the blanks and read the dialogue. 空欄を埋めて、ダイアログを読みましょう!

To: Vance Fong From: Shelley Windward Subject: Follow-up on May 30 r Date: June 1	meeting
Hi Vance,	
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Please don't	me if you need anything else.
Yours, Shelley Windward Event Coordinator	
FOLLOW UP QUESTIONS   関連情	報
Question 1  » When was the meeting?	Answer 1  a. Early May  b. Late May  c. Early June
	d. Late June
Question 2	Answer 2
» What does Shelley Windward indicate?	<ul><li>a. Hiring a bus will save money.</li><li>b. The coffee is free.</li><li>c. There were not enough snacks last time.</li><li>d. Some attendees prefer tea.</li></ul>



## BUSINESS DAY-49



#### EXERCISE 3

Practice speaking using the following scenarios.

それぞれの状況に沿って、スピーキングを練習しましょう!

Talk 1

You had a meeting with Jeff Landon (your teacher), a consultant, yesterday.

He is calling you to arrange the next meeting.

Before you arrange the meeting, thank him for visiting your office.

Talk 2

You are a real estate agent. You had a meeting on Monday with

June Saville (your teacher). She wants to buy a house in the Shelton Park area.

Follow up with details on two houses. One costs \$550,000 and is fifteen years old.

The other is \$485,000 and is twenty-five years old.

Talk 3

You are talking with a new coworker (your teacher).

She is asking for your advice on the best way to walk to your office

from the closest train station. Give advice and offer further support.

#### WORDS & PHRASES | 単・熟語表現の紹介

» stop by / 立ち寄る » worthwhile / 価値がある » make progress / 進展する » caterer / ケータリング業者、仕出し業者

» reasonable / 適切である » shuttle bus / シャトルバス » make a trip / 往復する

» a.s.a.p. / できるだけ早く、至急 (as soon as possibleの略)

### HOMEWORK

Writing 1

You had a meeting with a customer, Fran Hofstadter, yesterday.

Write an e-mail thanking her for visiting your office, and offer further support.

Writing 2

You work in the legal department.

Last week, you had a meeting with Jim Yanott, a sales manager in your company.

He asked questions about a contract with a customer, Kent Industries.

Follow up by e-mail with the following information:

- 1. the customer must pay within 90 days.
- 2. the customer may return any products that have quality issues within 30 days.

Offer further support.