

# ビジネス英会話 一中上級

# Upper Intermediate





**OBJECTIVES** 

To end a meeting 会議を終わらせる

To confirm next steps 次のステップを確認する

To refer to an upcoming meeting 次回の会議について言及する

### EXERCISE 1

Role-play: Teacher »Leo/Student »Martha. (Switch roles after you read the dialogue) 役割(講師»Leo/生徒»Martha)にあわせて文章を読みましょう! ダイアログを読んだ後は役割を交代しましょう。

I think this is a good stopping point.

Before we wrap up, I'd like to make sure everyone is on the same page. We've gone over the possible pros and cons of opening a new sales and service center in Pretoria, and the majority of us feel that we should go ahead and conduct a feasibility study, right?

Leo That's right, and I'll look for a consultant that can help us with market research.

Martha OK, but speak with Mike Fierro first.

> As I brought up earlier, he oversaw our market survey in Munich prior to the branch opening there, so I'm sure he can offer some practical advice.

Leo I will. And you'll do some research this week on distribution channels in South Africa?

Martha Yes. Our next meeting is on April 23. I'll have a report ready by then.

Leo Great. I'll send everyone the minutes this evening and see you on the 23rd.



EXERCISE 2 Fill in the blanks and read the dialogue. 空欄を埋めて、ダイアログを読みましょう!

Martha	I think this is a good stopping point.  Before we wrap up, I'd like to everyone is on the same  We've gone over the pros and cons of a new sales and service center in Pretoria, and the majority of us feel we should go ahead and conduct a feasibility study,?
Leo	That's right, and I'll look for a that can help us with market
Martha	OK, but speak Mike Fierro first.  As I brought up, he oversaw our market survey in Munich prior to the branch opening, so I'm he can offer some practical
Leo	I And you'll some research this week distribution in South Africa?
Martha	Yes. Our meeting is on April 23.  I'll a report ready by then.
Leo	Great.  I'll everyone the minutes evening and see you on 23rd.

# FOLLOW UP QUESTIONS | 関連情報

Question 1	Answer 1
» What was discussed in the meeting?	a. The results of the latest market survey
	b. The recently established service center
	c. The advantages of opening a new branch
	d. The recommendations of a colleague
Question 2	Answer 2
» Why does Martha want Leo	a. To check on an overdue report
to talk to Mike Fierro?	b. To ask about living in Pretoria
	c. To invite him to a branch opening
	d. To get some helpful guidance



# EXERCISE 3

Practice speaking using the following scenarios.

それぞれの状況に沿って、スピーキングを練習しましょう!

#### Talk 1

You are leading a meeting on a new security procedure. Everyone in the meeting has agreed that your company should start using the procedure next week. Point this out to your colleagues (your teacher) as you end the meeting.

#### Talk 2

You are wrapping up a meeting with your management team.

Everyone has agreed that an outside consultant is needed to make recommendations about the company's manufacturing procedures. One of the managers (your teacher) will look for a suitable consultant this week. Confirm that this person understands this.

### Talk 3

You work for a retail store whose inventory often runs low.

You are leading a meeting to discuss how to deal with this problem.

Everyone agrees that orders to replenish the inventory should always be made without delay. Confirm that everyone (your teacher) understands this and mention the date and time of the next meeting.

# WORDS & PHRASES | 単・熟語表現の紹介

- » wrap up / 切り上げる、終える » on the same page / 同じ考えをもつ » pros and cons / 賛否両論、長所と短所
- » majority / 大多数 » feasibility study / 実現可能性の検討 » bring up / 持ち出す、提案する
- » practical / 現実的な » minutes / 議事録

# HOMEWORK

#### Writing 1

Tim Harris, your colleague, had to leave today's meeting early. Send him an e-mail and tell him what happened after he left: Gail Anderson, your boss, wants you and Tim to work together on a report about your company's carbon reduction efforts. The report is due in two weeks. She also announced that the next management meeting will be on May 3 and not on May 5, as was previously scheduled.

#### Writing 2

You chaired a meeting this morning on some planned renovations. Linda Brooks was put in charge of getting estimates from at least three local interior decorators. She has to get the estimates this week and show them to the other managers at the next meeting. Write her an e-mail to confirm that she knows what to do.