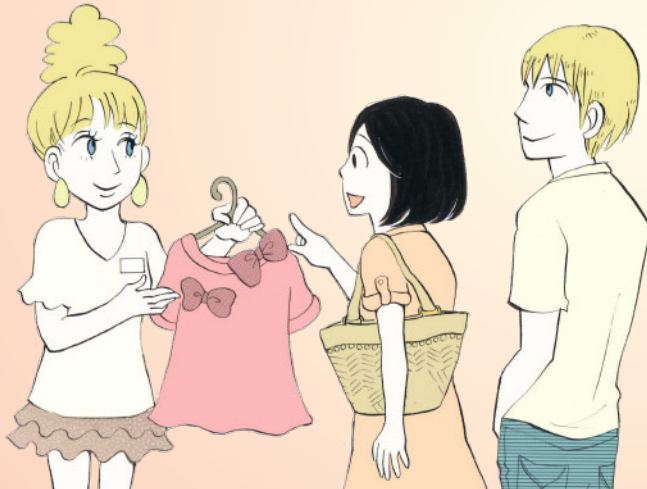


買い物をするときの表現 ⑨



Lesson Objectives

Negotiate with a clerk on a price
店員と価格交渉をする

Ask someone to send you an invoice
領収書を依頼する

Ask something politely
丁寧に依頼する

Exercise 1 Repeat after your teacher with a smile.
先生の後に続いて笑顔で読みましょう。

1

Question

Is it possible to give us a discount since we will buy them in bulk?

Is it possible to give me a discount if we buy them in a box?

Answer

OK. We will give you 10% discount.

Yes, it is. I'll give you 15% discount.

2

Question

Could you send an invoice to my office?

Would you send an invoice to me?

Answer

Sure!

All right!

3

Question

Also, if possible, would you have each one of them into a small paper bag separately?

If possible, would you give me a plastic bag?

Answer

Sure!

Certainly!

Exercise 2

Role-play: Teacher will be Emma. Student will be Clerk. (Switch roles after you read the dialogue)
 役割(講師>Emma / 生徒>Clerk)にあわせて文章を読みましょう! ダイアログを読んだ後は役割を交代しましょう。



Emma



Clerk

1

【Emma is in a shop】

Emma I'd like to buy fifty of these hand towels, please.
 We're going to give them away to our customers.

Clerk Thank you. The design on this towel is beautiful
 so I'm sure your customers will like them.

2

Emma Is it possible to give us a discount since we will buy them in bulk?

Clerk OK. We will give you 10% discount.
 The price of one towel is \$5.25 so the total amount will be \$236.25.

3

Emma Great. Could you send an invoice to my office?
 Also, if possible, would you have each one of them
 into a small paper bag separately?

Clerk Sure. And would you like us to deliver them to your office?

覚えよう! | Words & Phrases

I'd like to buy ~, please. / ~をください、~を買います give ~ a discount / ~に割引する、値引きする

customer / 顧客、取引先 I'm sure ~ / ~を確信している、きっと~に違いない in bulk / ばらで、ばら荷で、まとめて、大口で

Exercise 3

Fill in the blanks and read the dialogue.

空欄を埋めて、ダイアログを読みましょう!

1

【Emma is in a shop】

Emma I'd like to buy ____ of ____ hand towels, please.
We're going to ____ them ____ to our customers.

Clerk Thank you. The ____ on this towel is beautiful
so ____ your customers will ____ them.

2

Emma Is ____ to ____ us a ____ since we will buy them ____?

Clerk OK. We will give you ____% ____.
The ____ of one towel is \$5.25 so the ____ will be \$236.25.

3

Great. Could you ____ an ____ to my office?

Emma Also, ____, ____ have each one of them
into a small paper bag ____.

Clerk Sure. And ____ you like ____ to ____ them to ____?



Follow-up Question / True or False

- 1 Emma's company is going to sell these towels to their customers. True or False?
- 2 The shop clerk has lowered the total price of the towels. True or False?

Additional Lesson

Have you ever negotiated on a price when you bought an item?



Writing

Write about the most expensive item you ever bought.